## Australian wild BARRAMUNDI

### Wild Barramundi: Capturing the plates, hearts and minds of the consumers

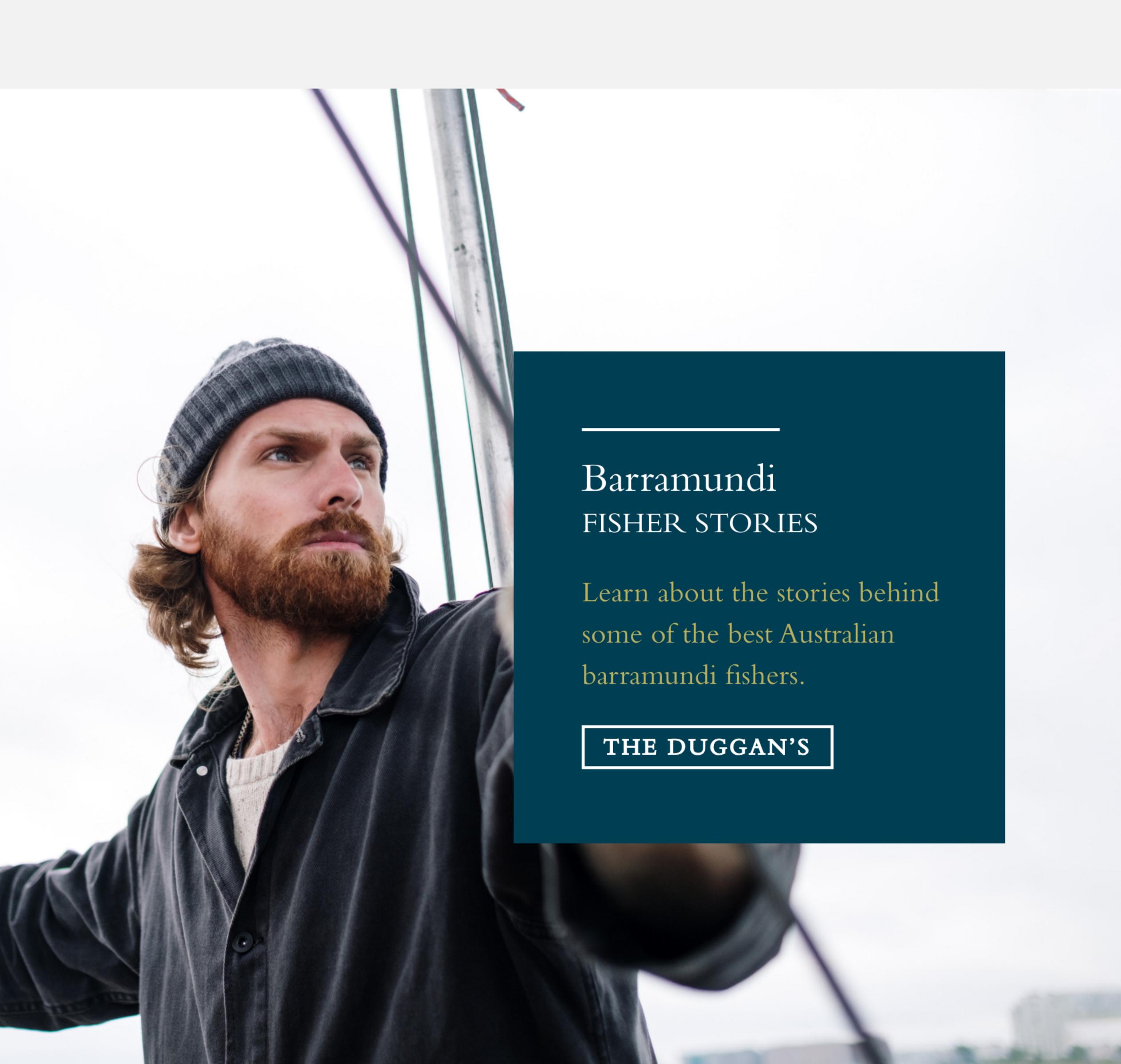
Fisheries R&D Corporation have funded this project to help Australian wild barramundi fishers grow their market and profitability through identifying opportunities and barriers for increasing the demand for Australian wild barramundi.

Research, tools and exclusive invites to open-table events are available to Australian wild barramundi fishers.

This project is led by Honey & Fox, a market development company who help fishers, farmers and small food businesses find and grow profitable markets, in collaboration with Curtin University and the University of the Sunshine Coast.



FIND OUT MORE





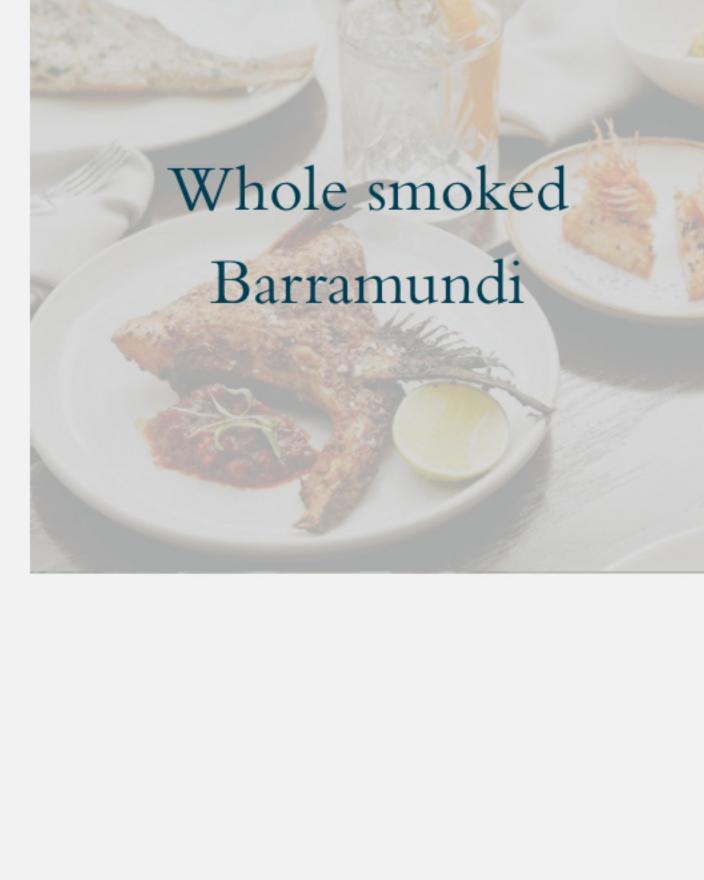
### WILD BARRAMUNDI

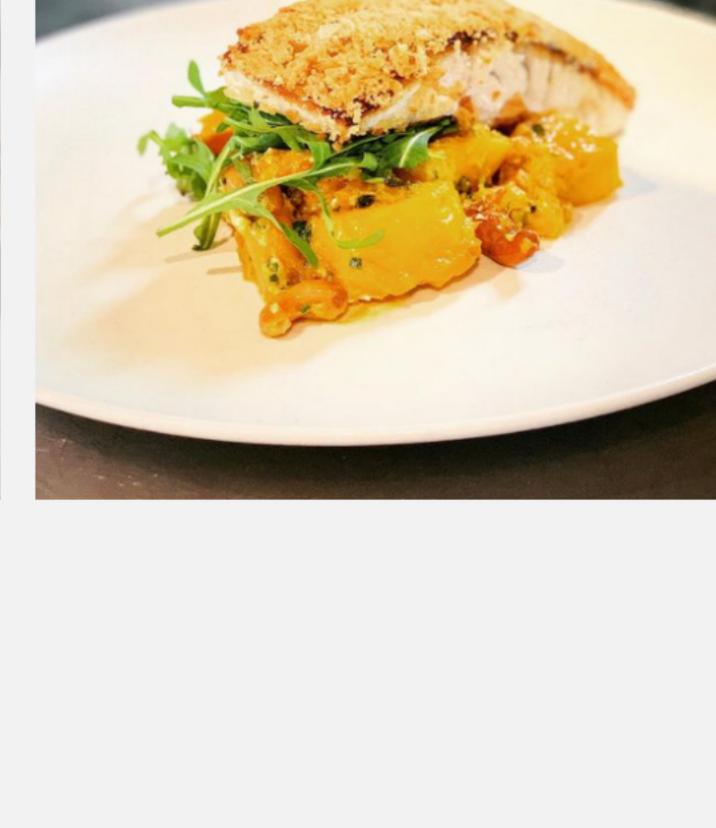
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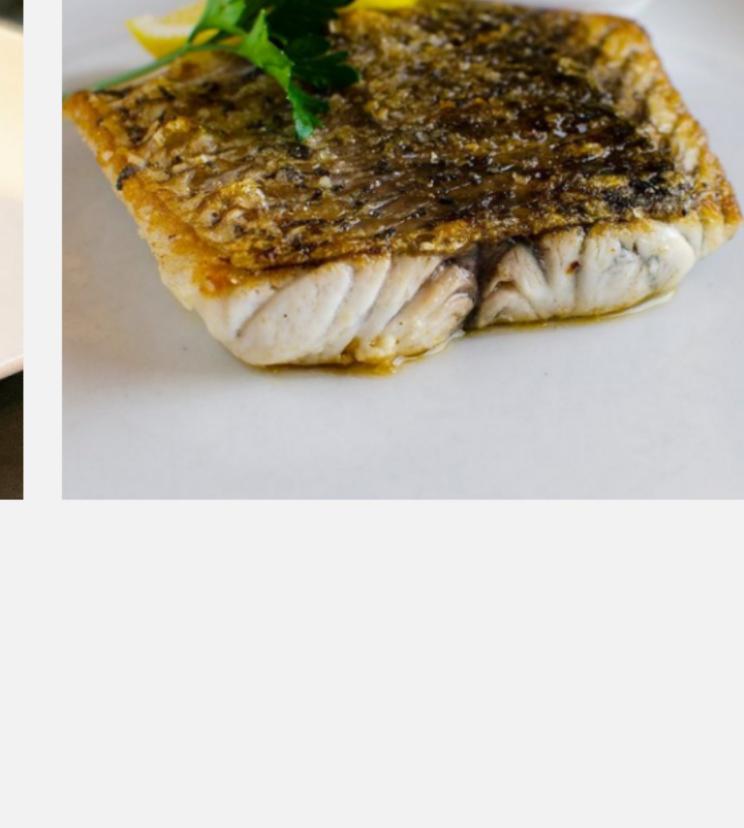
Cook with

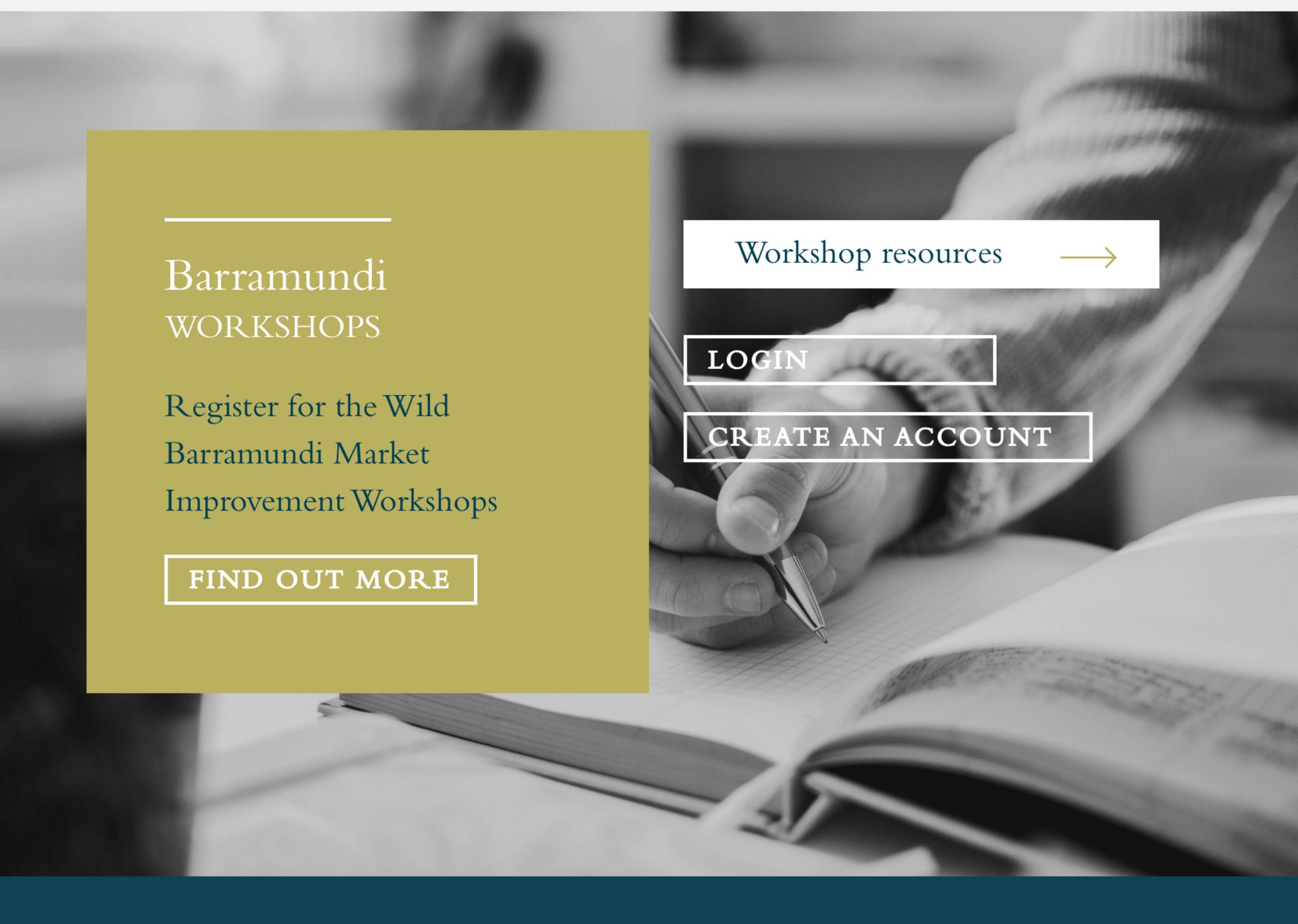
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ALL RECIPES











Contact

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About

# PROJECT OVERVIEW

This project was created to help

Wild Barramundi

Australian wild barramundi fishers grow their market and increase their profitability.

barramundi could be increased through meeting the needs of the foodservice and hospitality market sectors. What does this mean? It means that engaging chefs and restaurants has the potential to be a powerful starting point to educate consumers and change their perception of the value of Australian wild caught barramundi.

It was identified that demand for wild caught

Extensive research was done by Honey & Fox, with findings available direct to fishers like you to help evolve your business.



# RESEARCH

Barramundi market hospitality

environment in which the wild barramundi industry is

Over the course of the year, Honey & Fox:

operating. • Talked to wild barramundi fishers in Queensland and Northern Territory about current supply chains, their

• Engaged a wide range of stakeholders to understand the

market knowledge, and the perceived main barriers and drivers for market development within the food service and hospitality sectors. • Talked to the food service industry throughout Australia to identify trends, levels of knowledge about wild

barramundi, opportunities, and perceived barriers and

drivers of market development.

analysis of wild barramundi products.

• Commenced nutritional, compositional and shelf-life

### This project is funded by the Fisheries R&D Corporation and led by Honey and Fox Pty Ltd in collaboration with Curtin University

and the University of the Sunshine Coast.

Project Team

## Resources

- A few of the resources available to you include: • Insights into the drivers and barriers in demand for wild caught
- barramundi across the different industry sectors. • New packaging, presentation and quality opportunities to improve
- market share for wild caught barramundi. • Resources that can be used by barramundi fishers to develop, trial and
- evaluate new product packaging formats, product presentation and quality requirements targeting the needs of the food service and hospitality sectors.

EXPLORE FISHER RESOURCES

info@australianwildbarramundi.com.au



#### Capturing the plates of consumers

Australian Wild Barramundi graces the tables of top restaurants around the world.

EXPLORE RECIPES



Wild caught Barramundi is generally a salt water fish and has a much firmer flakier flesh

#### Barramundi **Product Overview**



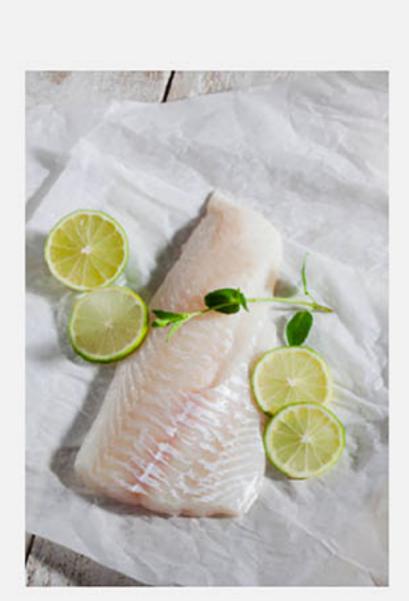
Texture: Medium to Firm Large Flakes



Edible: Fillets - 45-50% from whole Barramundi



Flavour: Mild. Small Barramundi have a lighter flavour than larger fish



### **Barramundi Recipes**



Pinot Grigio

I'm looking for....

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SEARCH



Steam, deep-fry, pan-fry, bake, grill or barbecue

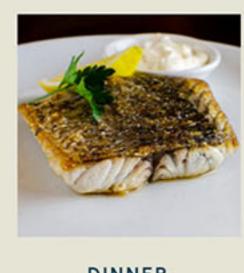


Asian greens, chilli, fresh herbs,

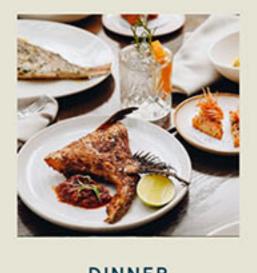


DINNER

Macadamia crusted barramundi



DINNER Grilled fresh barramundi



DINNER

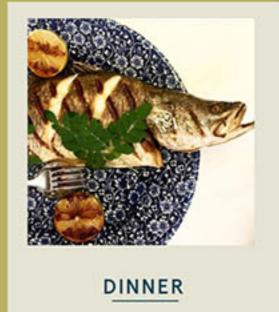
Wood fire grilled barramundi



Barramundi with peas



Herb dressed barramundi



Barramundi with lemon & herbs



BARRAMUNDI

Australian Wild

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Honey and Fox Pty Ltd in collaboration with Curtin University and the University of the Sunshine Coast. For more information about the project please contact Honey & Fox Pty Ltd team@honevandfox.com.au **Events** Resources Chefs **Fishers** Contact

About





#### Resources

Create an account and log in below to access the exclusive resources for Australian wild barramundi fishers.

#### LOGIN

| Email    |   |
|----------|---|
|          | Ĭ |
| Password |   |

#### CREATE AN ACCOUNT

| NAME -  |      |
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| EMAIL . |      |
| COMPANY |      |
| MESSAGE |      |
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#### Resources

A few of the resources available to you include:

- Insights into the drivers and barriers in demand for wild caught barramundi across the different industry sectors.
- New packaging, presentation and quality opportunities to improve market share for wild caught barramundi.
- Resources that can be used by barramundi fishers to develop, trial and evaluate new product packaging formats, product presentation and quality requirements targeting the needs of the food service and hospitality sectors.

**EXPLORE FISHER RESOURCES** 



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#### Barramundi from the Northern shores to your plates

We pride ourselves on everything we do, from long journeys at sea, to mastering that premium catch to share on our tables with you all.

From the Duggan's

#### Barramundi Specifications

The annual commercial barramundi fishing season in the Northern Territory (NT) is from 1 February to 30 September.

Barramundi can grow up to 150 Cm in size and 60Kg in weight, but are typically marketed up to 120 cm and 0.5 to 10kg in weight

Habitat: Saltwater, estuarine and freshwater after spawning in saltwater, juvenile barramundi migrate into tidal creeks and then disperse over inundated floodplains.



Feb - Sept

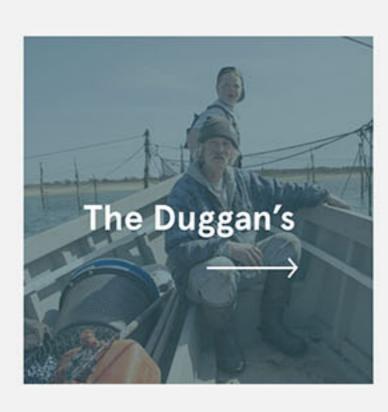


150cm/60kg



Saltwater habitat

#### Our barramundi fishers





#### Where we fish Barramundi

Australian Wild Barramundi stocks lie across Western Australian, the Northern Territory and Queensland, in particular in the southern Gulf of Capentaria sea region.







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